

Contact: Advertising: dorothea.michaelis@health-and-beauty.com;

phone: +49 7243 7278 144

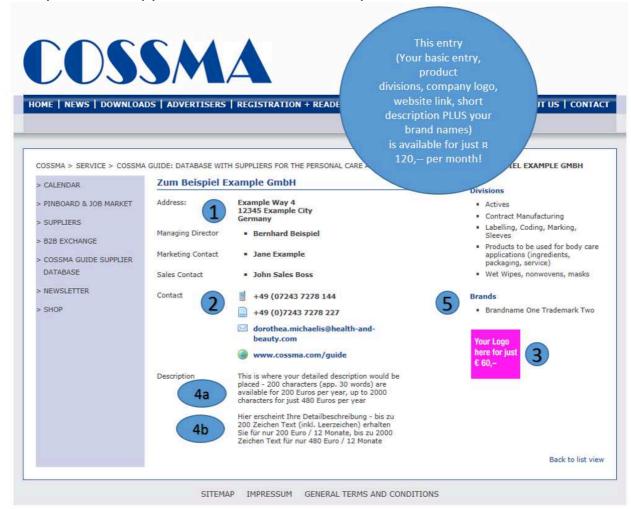
Editorial: angelika.meiss@health-and-beauty.com phone +49 7243 7278 169 fax: +49 7243 7278 227,

. Web-Site: www.cossma.com/rates

Entry Form for Online advertising in COSSMA Guide

(as per November 2016)

Your entry in the suppliers 'database for the personal care and cosmetics industry make sure you are found by your customers of tomorrow – very cost-effective!



Advertising opportunities in www.cossma.com/guide

Nr.	Description	Your price per month/ per 12 months FREE OF CHARGE!		
1	Basic Entry, consisting of your mailing address, up to 3 contact manes, phone and fax numbers, company e-mail address, listing of up to 4 product divisions (each additional product division: plus € 1, per month, € 12, per year)			
2	Website link — linking to the URL of your choice (can only be booked in combination with complete basic entry)	€ 25, per month, € 300, per 12 month/ 1 year		
3	Your Company Logo (Format 96x96 pixel, will also be published on www.cossma.com/suppliers (can only be booked in combination with complete basic entry)	€ 60, per month, € 720, per 12 month/ 1 year		
4a	Your short description consisting of up to 200 characters (app. 20 words) text	€ 20, per month, € 480, per 12 month/ 1 year		
4b	Your profile text consisting of up to 2000 characters (app. 200 words) text	€ 40, per month, € 480, per 12 month/ 1 year		
5	Your brands — a list of your most important brand names and trade marks (up to 4 brand names).	€ 15, per month, € 180, per 12 month/ 1 year		



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Entry Form: Your entry in the COSSMA Guide Online Suppliers 'database

Basic Entry (free of charge), consisting of your entry in the lines 1-10, PLUS up to 4 product divisions)

Please fill in completely in capital letters and fax back to +49 (0) 721 165 150 or send via e-mail to dorothea.michaelis@health-and-beauty.com

1.Company name:	
2.Adress Line 1	
3.Adress Line 2	
4. Country	
5. Managing Director:	
6. Marketing Contact:	
7. Sales Contact:	
8. Phone:	
9. Fax:	
10. Product divisions	1
(please select from list below - up	2
to 4 product divisions free of	
charge, each additional division just € 1,/ month)	3
just C 1, 7 month)	4
	5(plus € 1,/month)
	6(plus € 1,/month)
	7(plus € 1,/month)
	(plus C 1,7 month)
Your company logo (€ 60,/ month) please tick if you want to book your company logo!	Yes, please publish our company logo together with our entry in the internet databaes as wellas on www.cossma.com/suppliers and on the joined advert in each printed edition for just € 60,/month Please make sure to send your company logo in 96x96 Pixel format, in one RGB-colour file and as well as in one CMYK colour file to an dorothea.michaelis@health-and-beauty.com
Website Link (€ 15,/month)	
vessite zink (e 16, 7 mentin)	www
Your brand names/ trade marks	1
(up to 4 names, € 15,/ month)	2
	3
	S
	4
Short description (max. 200	
characters (app. 20 words), € 20,/ Month)	
words), € 20,7 (violitii)	
Profile (max. 2000 characters (app.	
200 words), € 20,/ Month)	
can also be send in a Word file	
(.docx)	
Date, Signature	



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Please tick relevant po each additional division						r cnarge,
		(Folding) Boxes, Gift Packaging		Actives		Actives f. whitening, skin bleaching
		Additives		Aerosol components (valves, spray		Agents for depilatory applications
			caps)		Airless systems
		Anti-aging active		Anti-cellulite actives		Anti-corrosion agents
		Anti-dandruff agents		Antifoaming agents		Antiirritants
		Antioxidants		Antipersipirants		Application testing
		Basic research		Bottles, Jars, Tottles		Closures
		Collapsible tubes		Conditioning agents		Consulting
		Contract development, R&D services		Contract Filling		Contract Manufacturing
		Cosmetic pencils, Sponges,		Cosmetic pigments, colouring agents		Denaturing agents
•	Appi	icators, Sharpeners	(to E	e used in cosmetic formulation)	flock	Deocration, metalisation, embossing,
		Design (packaging, products)		Displays, POS- and shop systems		Efficacy tests
		Emulsifiers	anal	Equipment for measuring, testing, ysis	 perf	Essential oils, aroma chemicals, ume oils
		Esters and emollients		Fairs, congresses, meetings		Fatty acids, alcohols
		Film formers, setting lotions		Glas containers		Humectant, wetting agent
	appl	Ingredients f. dental + oral care ications	care	Ingredients f. home care + fabric	appl	Ingredients for nail lacquer ications
		Ingredients from animal sources		Labelling, Coding, Marking, Sleeves		Laboratory and testing services
		Lanolin and derivates	pack	Lip stick cases, compacts, mascara		Liposomes, delivery systems
			_			Machines for Filling and Closing
		Marine + algue products		Market research services		Micro- + nano particles, oxides
		Microencapsulation		Minerals, clay, anorganic oxides		Mixing, Dispensing
		Moisturizers	prim	Moulds, machines to produce ary packaging + containers		Oils, fats, waxes (natural sources)
		Other and a single and single		0.1		Oils, fats, waxes (synthetic sources)
		Other packaging containers		Outsourcing		Oxidizing agents
		Packaging containers from metal		Packaging machinery	inks	Packaging pigments, masterbatches, s
	mate	Paper, cardboard, fine paper (raw erial f. packaging)	Ш	pH-regulating agents, buffers	add	Plant extracts, plant derived litives
		Plastic containers	gran	Plastic materials, foils, laminates, nulates, pack. polymeres		Powder specialties
			gro	salectory passed porymerco	sub	Preservatives, anti-microbial stances
		Product development		Product scope natural cosmetics		Product scope sun care
		Production machinery + equipment	appl serv	Products to be used for body care lications (ingredients, packaging, ice)	cos	Products to be used in colour metics (ingredient, packaging, service)
r					Ш	Products to be used in Facial Care
		Products to be used in hair care ications (ingredients, packaging, ices)		Products to be used in oral care lications (Ingredients, packaging, rices)		Products to be used in sun care lications (Ingredients, packaging, vices)
		Propellants		Proteins and derivates, amino acids		Pumps for the production process
		Pumps+Dispensers for liquids, gels,		Quality control		Repellent actives
•	crea	m and lotion		Resins and polymers		Safety tests
		Sample packaging, monodose		Separating, filters		Silicones, silicone compounds
		Software for production + R&D		Solvents		Stability testing
		Static inhibitors, combing aids		Sulfur compounds		Surfactants
	instr	Test apparatus and analytical umentation		Testing of physic.+ chem. properties		Thickeners, viscosity modifiers, kening agents
	logis	Transport packaging, stuffing, tic services		UV filters, (organic + anorganic)		Vitamines + similair ingredients

Wet Wipes, nonwovens, masks

Weighing, Dosing