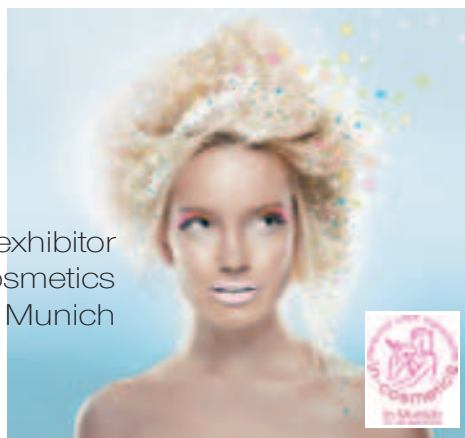




Contents

10 | Eco-fragrances, trends and new fragrances, presented by some top fragrance houses



26 | Record exhibitor numbers at In-Cosmetics 2009 in Munich



36 | Two polyurethane dispersions that make mascara more water resistant and longer lasting

42 | Retail cartons: Visual and tactile effects show the way



- 3 Editorial
- NEWS
- 8 Markets + Profiles
- FOCUS
- Fragrances**
- 10 Trend statements – Crisis-proof fragrances
- 16 **Nina Neve, Liquidrock:** Innovation and creativity – The recession's silver lining!
- 18 **New Products**
- MARKETING
- 20 ▶ **Elfriede Dambacher, Naturkonzepte, Elfriede Dambacher:** Natural cosmetics – Double-figure growth despite the crisis
- 22 **Carla Ogeia, Mintel:** International Launches
- 24 **Star of the Month:** Jewellery for the lips
- PRODUCTION
- 26 ▶ **In-Cosmetics 2009:** Green Alternatives set the trend
- 32 **Michael Zschiesche and Ingo Saar, Kraemer & Martin:** Tailor-made preservatives
- 34 **Dr. Gero Beckmann:** From physiology to the end product – Living on our skin
- 36 ▶ **Dr. Sophie Viala, Bayer Material Science:** Mascara – Filming agent gives eyes a striking look
- 38 **New Ingredients**
- 40 **Aerosols, the environment and design**
- 42 ▶ **Steffen Schnizer, CD Cartondruck and Matthias Welp, Edelmann:** Retail cartons – Sensory trends
- 44 **Packaging News**
- SERVICES
- 6 **Download List**
- 46 **Essential Oils:** World Markets
- 48 **Essential Oils:** Price List
- 49 **Formulations:** Masks + exfoliants
- 50 **Books**
- 52 **Events Diary**
- 53 **COSSMA Packaging Summit**
- 54 **International B2B Exchange**
- 56 **Tailor-made packaging event**
- 58 **Suppliers' Guide**
- 64 **Company Index**
- 64 **Advertisers' Index**
- 65 **Masthead Page**
- 66 **Preview**

▶ Leading articles

Front cover picture: Guerlain

Our products for your beauty



- Dexpanthenol
- Panadoxine P
- dl-alpha Tocopheryl Acetate
- Vitamin A Palmitate
- Niacinamide
- PBSA-Phenylbenzimidazole Sulfonic Acid
- OMCX-Octyl Methoxycinnamate
- BMDM-Butyl Methoxydibenzoyl Methane
- Octocrylene
- Bisabolol
- Coenzyme Q10
- 1,3 Butylene Glycol
- Hyaluronic Acid
- L-Hydroxyproline
- Amino Acids



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Barbara Brockway, Active Concepts

Whilst diamond dust is eminently suitable as an ingredient for marketing women's products meteorite dust is the appropriate one for men's products. In addition Barbara Brockway, Marketing director of Active Concepts, presents some efficient anti-ageing peptides.



Isabelle Benoit of Laboratoires Sérobiologiques

tells us about her company's latest active and the current direction that is being taken in R & D.



Dr. Thomas Förster of Henkel

talks about the most important research and product trends in skin care at the moment.



Juan Carlos Escudero of Lipotec

Juan Carlos Escudero of Lipotec describes his company's latest and most significant products and also tells us which products are in the pipeline.

PRODUCT INFORMATION

■ **Product information:**

Ingredients:

- ▶ **MicroSilver BG**
- Preventhelia
- EpiCalmin TCM
- SEBUMOL LPC : Lauryl PCA
- SEBUMOL SPC : Isostearyl PCA
- SEBUMOL ODP : Octyldodecyl
- PhytoCellTec Malus Domestica
- Hydrolite 5
- Aqualance
- Aquasense
- CellActive-Hydro
- DayMoist CLR
- Hydrasalinol
- Ion-Moist4men
- Pheohydran
- Renovhyal

Finished products:

- Innovative products, selected by Mintel:
- ▶ **Rose & Chamomile Gentle Face Scrub**
- ▶ **Designing Concentrate**
- ▶ **Solar Tan Self-Tanning Primer**
- Tremendous Tomato Daily Volumizing Conditioner
- Venus Shaving Starter Kit
- Shower gel Replay for Him
- Hand Creme with Emu Oil
- Bio-Moist Serum Foundation with White Snow Mushroom
- Godiva Safe Sea Sunblock with Jelly-fish Sting protection
- Spongeables Shower Gel
- Riff Underarm Deodorant Patches
- Bidet-in-a-Bottle Self-Starter Kit
- Solution 2 Post-Shave Treatment
- Fructis Nordic Hair Care,
- Rosy Lips
- Eyeliner Bare Natural
- Polished Mama Nail Polish
- GVO-free Malibu Lemon Blossom Solid Perfume

SCIENTIFIC ARTICLES AND STUDIES

Avoiding free radicals during the self-tanning process
References concerning study + Maillard reaction

Facial care: Current trends
Background information, trend statements (Cognis, Lab. Serobiologiques, Dow Corning, Symrise)

Events:
▶ **Emballage 2008:** Packaging trends in the cosmetics, pharmaceuticals and luxury sectors

New complex to beat stretch marks
In-vitro study results Vanistry

Mouth odor and its treatment
Background information mouth odor treatment

REFERENCES:

▶ **Bacteria in cosmetics formulations: Not easy to kill**
References on microbiology in personal care formulations

Dangerous Nanotechnology?
A lot of fuss about nothing
References
Soil Association: Press Information and background info on nano materials
Cell-active folic acid:
References

SUPPLIER LISTINGS

- Service Providers international
Address listing
- Natural Cosmetics:
Supplier listing ingredients and packaging
- Contract Services International
Address listing
- Ingredient Providers International
Address listing
- Packaging Providers International
Address listing

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MARKET DATA AND STUDIES

- **by country**
- France: Market Cosmetics & Toiletries
- Latin America:
Market Cosmetics & Toiletries
- Germany: Personal Care Market 2007
- Geo cosmetics:
Detailed description of the study
- Eastern Europe:
Market Data Cosmetic Market
- Russia: Data on cosmetic market
- Spain: Market shares by segments, companies and brands

■ **by segments**

- Finished Products:
- Market data and Studies
- ▶ **Hair Care Market Data Worldwide**
- Facial Care Market World-Wide (size, growth, brand ranking)
- Color Cosmetics Market:
Brand Shares Ranking
- Body Care: Market data by segments and countries
- Natural Cosmetics: Market data, list of products recently launched (international)
- Sun Care/ Sun Protection:
Market data international



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Masks + exfoliants



In this issue we hope that you will find something to inspire you from among the 31 different formulations, put forward by 24 suppliers, on the theme of masks and exfoliants. The formulations are all on our web site and can be downloaded free of charge from www.cossmma.com. The access codes for this month can be found on the Internet button on this page.

For an unusual touch of colour with built-in luxury the **Black mask with Tahitian pearl** from **C.H. Erbslöh** should be interesting. After all, black masks are not something found every day in the cosmetics business.

On the other hand some of the formulations sound particularly appetising: there is **Draining pulp with Moorea pineapple**, also from **C.H. Erbslöh**, **Mango Nourishing Facial Mask** from **Dow Corning**, **3-in-1 Deep and Cleansing Scrub Mask Avocado** from **Merck Pigments** and **Sugar Scrub with Omega-3** from **Natunola**. A formulation specially for men, that sounds and a bit more energetic, is the **Salt & Pepper Scrub for Men** from **Seppic**.

In May we will be looking at hair care formulations and in June the focus will be on natural cosmetics. All of the information published here has been carefully assembled, however neither the publishers nor the developers of these formulations can accept responsibility for their safety or accuracy.



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47809 Krefeld, Germany
Phone: +49 2151-525351
Fax: +49 2151-525200
CKuepper@che-kg.de
www.cherbsloeh.de

Profile: C.H. Erbslöh KG, with subsidiaries in all major European countries, offers an extremely wide range of raw and auxiliary substances supplied by strongly innovative producers. The range of products consists of active ingredients and basic products, surfactants, film-forming agents and rheology modifiers for all cosmetic applications.

Formulas:

- Black mask with Tahitian pearl
- Beach Scrub with Bora Bora white sand
- Creamy Mask
- Draining pulp with Moorea pineapple

Gentle Face Scrub

Alban Muller International

Face Mask with Retinol

BASF

Mask Gel-Cream 0,2% MicroSilver BG™

Bioepiderm

Immediate and Long-lasting Moisturization

Ciba Inc.

Nutri Face Mask (O/W)

CLR



Contact: 10 Avenue de l'Arche
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cperichaud@expanscience.com
www.expanscience.com

Profile: Nature's gifts are plentiful. Benefitting from its bounty means respecting and protecting it. This has been the guiding principle of Laboratoires Expanscience for more than thirty years. From the very beginning, our sole aim has been to produce the most effective active ingredients. We strive to highlight the noblest qualities of each plant and take into consideration the production as a whole.

Formulas:

- Transparent facial cleanser
- Naturally perfumed cream
- Natural face scrub
- Remodeling face cream

Purifying Mask with Normaseb and Yeast Walls

Croda

Exfoliating Creme Wash

DKSH GmbH

Mango Nourishing Facial Mask

Dow Corning

Clean & Peel Bubble Algae - "Ener- gizing and Cleansing Face Peeling"

Eckart

O/W Facial Mask

Evonik

Anti Aging and Skin Lightening O/W Day Cream

IBR Ltd

Moisturizing Peeling Mask, stimulating protein synthesis

Induchem

LexFeel 350 Citruc Scrubble

Inolex

Dry Body Scrub Bio

Lessonia

Rose Exfoliating Cream

Lipo Chemicals France

Skin Soothing Wipe Lotion

Merck Actives

3-in-1 Deep and Cleansing Scrub Mask Avocado

Merck Pigments

Sugar Scrub with Omega-3

Natunola

Moisturizing Face Mask

Saci-Cfpa

Matifying Gel-Emulsion

Sederma SAS

Salt & Pepper Scrub for Men

Seppic

Facial Moisturizer with Broad Spectrum SPF

The HallStar Company


Creamy Facial Peeling

Zschimmer & Schwarz GmbH & Co KG

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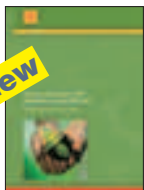
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GfK report

Shopper types for natural cosmetics



This extensive consumer type analysis is based on the findings of a GfK panel with 25,000 participants.

Full report in German, 96 pages:

€ 7,021. Full report in English: € 8,211
 Summary in German: 38 pages
 € 2,975. Summary in English: € 4,165

Kai Bester

Personal Care Compounds in the Environment



This book covers in detail which toxic chemicals are responsible for harming the environment. 244 pages, hard bound, € 129.00

Parfums Edition 2009



The authors, Susanne Opalka and Uschi Rollar, present 164 new perfumes and reports taken from "Haute Parfumerie" as well as interviews with designers and perfumers.

184 pages, hard bound, € 29.90

Who and what



This German language reference work for 2009 is on CD-ROM and as a printed book, and contains detailed information on all of the important players in the cosmetics industry. With the supplementary marketing CD-ROM all of the data can be exported. 316 pages, paperback, standard version, € 166.00, marketing version with data export function, € 1,050.18

Charles Sell

Understanding fragrance chemistry



This book covers the basics of organic chemistry as applicable to the fragrance business. 417 pages, hard bound, € 95.00

Johann W. Wiechers, PhD Skin Delivery Systems



In this handbook entitled "Science and Application of Skin Delivery Systems" expert contributions update the reader on the latest findings in this field.

511 pages, hard bound, € 230.00

ECV Blue List



This reference work for cosmetic ingredients, with CD-ROM, lists 8,000 cosmetic ingredients, including additives. 880 pages, with CD-ROM, € 168.00

Cheryl M. Burgess Cosmetic Dermatology



This book explains cosmetic treatments carried out by dermatologists and how the symptoms of skin ageing can be treated. 170 pages, 35 illustrations, 33 charts and tables, € 96.25

Fiedler

Encyclopaedia of Excipients



This 2-volume encyclopaedia contains more than 12,900 entries covering additives, as well as a list of the manufacturers.

2 volumes, 1,600

pages, hard bound, € 350.00

Andreas Reinhart Cosmetics Law



A German language practical handbook, "Cosmetics Law" presents the current legal position and explains some recent court decisions. 190 pages, paperback, € 36.00

back, € 36.00

Anthony J. O'Lennick

Silicones for Personal Care



In this publication Anthony J. O'Lennick offers an introduction to the basic chemistry of silicones and their application in cosmetics. 160 pages, paperback, € 110.25

160 pages, paperback, € 110.25

Barbara B. Gilchrest,
Jean Krutmann

Skin Aging



This comprehensive technical book contains numerous expert contributions providing an extensive overview of current research into skin ageing. 216 pages, 72 illustrations, 24 tables, hard bound, € 106.95

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Fairs, conferences and seminars

2009

When?	What?	Where?	Who?
20.04.2009	Workshop: Cosmetic Topical Delivery	Munich, Germany	Bioencapsulation Research Group www.bioencapsulation.net/munich2009
20.04.2009	Seminar: Lohnherstellungsverträge gemäß Kosmetik-GMP	Frankfurt/Main, Germany	Cosmetic Campus info@cosmetic-campus.de, www.cosmetic-campus.de
21.–23.04.2009	In-Cosmetics	Munich, Germany	Reed Exhibitions nicole.houben@reedexpo.co.uk, www.in-cosmetics.com
23.–25.04.2009	InterCharm	Moscow, Russia	ExpoMediaGroup Staraya Krepost info@cosmeticsinrussia.com, www.intercharm.net
25.–26.04.2009	BEAUTY FORUM HUNGARY	Budapest, Hungary	Health and Beauty Business Media Kft. www.beauty-fairs.hu
28.–29.04.2009	Seminar: Packstoffe und Packmittel im Vergleich	Berlin, Germany	Deutsches Verpackungsinstitut e.V. (dvi) wohlatz@verpackung.org, www.verpackungssakademie.de
05.05.2009	Seminar: Cosmeceuticals	Munich, Germany	Forum Institut für Management info@forum-institut.de, www.forum-institut.de
05.–07.05.2009	Vitafoods	Geneve, Switzerland	IIR Exhibitions International kmmorris@iirx.co.uk, www.vitafoods.eu.com
06.–08.05.2009	DGK-Symposium	Nuremberg, Germany	DGK e.V, Christine Domsch info@dgk-ev.de, www.dgk-ev.de
07.05.2009	Deutscher Verpackungskongress	Berlin, Germany	Deutsches Verpackungsinstitut e.V. (dvi) berndt@verpackung.org, www.verpackung.org
11.–15.05.2009	Achema	Frankfurt/Main, Germany	Dechema info@achema.de, www.achema.de
12.–13.05.2009	NYSCC Suppliers' Day	Edison, NJ USA	New York Society of Cosmetic Chemists cc@curtinproductions.com
12.–13.05.2009	BDIH-Workshop BDIH-Tagung	Mannheim, Germany	BDIH bdih@ghp-ma.de, www.bdih.de
14.–15.05.2009	Seminar: Packaging Design	Berlin, Germany	Deutsches Verpackungsinstitut e.V. (dvi) wohlatz@verpackung.org, www.verpackungssakademie.de
16.–18.05.2009	BEAUTY FORUM GREECE	Athens, Greece	Beauty Greece Tsirimokou info@beautygreece.gr, www.health-and-beauty.com
17.–19.05.2009	Annual Cosmetic Science Symposium	Belton Nr Grantham, Great Britain	SCS ifscs.scs@btconnect.com, www.scs.org.uk
20.–21.05.2009	Luxe Pack New York	New York, USA	Idice SAS info@idice.fr, www.luxepacknewyork.com
26.–27.05.2009	Welt der Handelsmarken	Amsterdam, Netherlands	PLMA International Council info@plma.nl, www.plmainternational.com
03.–04.06.2009	International Sun Protection Conference	London, Great Britain	Summit Events info@summit-events.com, www.summit-events.com
03.–04.06.2009	Pack&Gift	Paris, France	Idice www.packandgift.com
04.–06.06.2009	National Annual SCC Scientific Seminar	Chicago, USA	SCC www.midwestsc.org
17.06.2009	COSSMA Packaging Summit	Munich, Germany	COSSMA dorothea.michaelis@health-and-beauty.com, www.cossmma.com
19.–21.07.2009	Cosmoprof North America	Las Vegas, USA	SoGeCos S.p.a. sogecos@cosmoprof.it, www.cosmoprofnorthamerica.com
05.–06.09.2009	BEAUTY FORUM AUSTRIA	Salzburg, Austria	Health and Beauty Marketing Ges.m.b.H. info@health-and-beauty.com, www.beauty-fairs.at
09.–11.09.2009	Hair-Science Symposium	Weimar, Germany	DWI kueppers@dwi.rwth-aachen.de, www.dwi.rwth-aachen.de
12.–13.09.2009	BEAUTY FORUM ITALY	Verona, Italy	Health and Beauty Marketing Italy S.r.l. info@health-and-beauty.it, www.beauty-forum.it
15.–17.09.2009	HBA Global Expo	New York, USA	CMP Information (CMPi) nschwartz@hbaexpo.com, www.hbaexpo.com
16.–17.09.2009	Symposium: Kosmetik und Körperpflegemittel	Dortmund, Germany	Die Akademie Fresenius mstratmann@akademie-fresenius.de, www.akademie-fresenius.de

COSSMA Packaging Summit: June 17th in Munich

Tailor-made packaging event




*Innovative packaging design
as the key to success*

The first COSSMA Packaging Summit on June 17th at the Ininside Hotel in Schwabing, Munich's "garden city", is rather different from the usual congresses and seminars – here the topics are chosen not by us but by you! Contacting us via our web site or our online newsletter, which goes all over the world, you have made clear which packaging topics are of most interest to you.

The topics selected include "Environmentally packaged", "Design trends", "New decorative techniques", "Sensory effects" and "High tech, advanced dispensing systems". The design theme was the favourite in 24 percent of the responses. This was a somewhat surprising result given the current hype surrounding natural cosmetics, when we might have expected ecological packaging to attract more interest. But ecological or not, packaging is what helps to sell a product and so it's really no wonder that design has been given top priority. Steffen Schnitzer, sales and marketing director at CD

Cartondruck, is convinced of it: "In tough times like these our clients need innovation more than ever. They have to be sure that newly launched prod-

ucts are going to be successful". You can read more about this starting on page 42.

The subject of decoration came in second place with 21 percent while eco-friendly packaging and dispensing shared third place with 19 percent. The topic of sensory package was the favourite for 17 percent of those responding.

After you told us which subjects were of most interest to you we got busy creating a truly stimulating programme of presentations that will really help you in your day-to-day activities.

We will shortly be advising you of further details by e-mail, on the Internet at www.cossma.com/summit and of course in our next issue of COSSMA. If you do not automatically receive a copy of our newsletter just let us know by sending an e-mail to the address* below, with **COSSMA Packaging Summit** as the subject.

ucts are going to be successful". You can read more about this starting on page 42.

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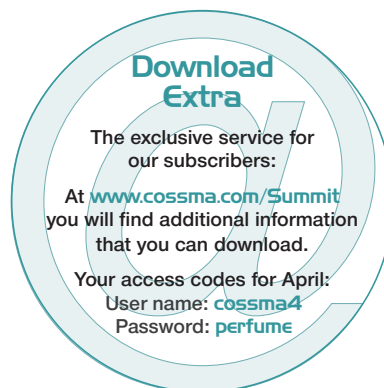
We will shortly be advising you of further details by e-mail, on the Internet at www.cossma.com/summit and of course in our next issue of COSSMA. If you do not automatically receive a copy of our newsletter just let us know by sending an e-mail to the address* below, with **COSSMA Packaging Summit** as the subject.

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As we all know, networking is the A to Z of most events. So we do not intend to leave it to chance, but will actively promote the networking aspect. You'll be surprised!

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Events

In-Cosmetics 2009:
Green alternatives
set the scene

Marketing

Natural cosmetics
enjoyed double-figure
growth in 2008

Packaging

Retail cartons:
Sensory effects
much in demand



VIP of the Month

Dr. Sophie Viala of
Bayer Material Science:
Filming agents for
visually striking eyes