



At a glance

Distributors

Buying from a distributor with a wide range of products to offer also means that it is often possible to enjoy “one stop shopping”. Our survey shows how you can get in touch with distributors in various countries, and the list of ingredients manufacturers at the end of the survey shows which distributors represent them. You can find more information on the Internet – see Internet button.

Company, E-mail, website		Europe	Commun. EU	Europe other	America	Asia Pacific	Middle East	is distributing in the following countries
<input type="radio"/> No <input checked="" type="radio"/> Yes C.H. Erbslöh KG, kfuchs@che-kg.de, www.cherbsloeh.de (also see page 31)	●	●	○	○	○	○	○	D: C.H. Erbslöh KG; kfuchs@che-kg.de A: C.H. Erbslöh GmbH in Austria, office@erbsloeh.at Baltikum: C.H. Erbslöh Baltic Ltd., info@cheb.lt Benelux: C.H. Erbslöh Benelux B.V., info@che-blx.nl Russia: C.H. Erbslöh Russia o.o.o., asyurakshin@cherbsloeh.ru Switzerland: TensoChema AG, info@tensochema.com
Rahn AG, guldimannr@rahn-group.com, www.rahn-group.com (s. auch S. 31)	●	●	●	●	●	●	●	D: guldimannr@rahn-group.com F: chomatg@rahn-group.com GB: goodwina@rahn-group.com CH: guldimannr@rahn-group.com USA: harrisB@rahn-group.com Japan: tech@toyo-asia.co.jp Korea: hjcnc@hanjoocnc.com China: liujie@ktlcompany.com South Africa: conrad@ethnichem.co.za
Adria Product, adriaproduct@cg.yu, d77@cg.yu	●	○	○	○	○	○	○	Germany, Austria
Aug. Hedinger GmbH&Co.KG, abudde@hedinger.de, www.hedinger.de	●	●	●	●	●	●	●	
Biesterfeld Spezialchemie GmbH, r.kuschnereit@biesterfeld.com, www.biesterfeld.com	●	●	○	○	○	○	○	
Brenntag GmbH, christiane.heimann@brenntag.de, www.brenntag.de	●	○	○	○	○	○	○	
Denk Feinchemie GmbH, konstanze.niebert@denk-feinchemie.de, www.denk-feinchemie.de	●	○	○	○	○	○	○	Germany, Austria, Switzerland
DKSH GmbH, Kai.Martin@DKSH.com, www.dksh.com	●	●	●	●	○	○	○	D:DKSH GmbH, Kai.Martin@DKSH.com F: DKSH France S.A., Olivier.Patricola@DKSH.com GB: DKSH Great Britain Ltd, Geraldine.Dupre@DKSH.com CH: DKSH Switzerland Ltd, Kai.Martin@DKSH.com USA: DKSH North America Inc, Tony.Ansaldo@DKSH.com Chile: DKSH Chile, Felipe.Lavados@DKSH.com Philippines: DKSH Philippines, Inc, Lourdes.Cuartero@DKSH.com China: DKSH (China) Co., Ltd, Wendy.Sun@DKSH.com Japan: Nihon SiberHegner K.K., Mariko.Hazama@DKSH.com
ERAMEX Aromatics GmbH, eramex@eramex.de, www.eramex.de	●	●	●	●	●	●	●	
Gisella Manske, info@gisellamanske.com, www.gisellamanske.com	●	○	○	○	○	○	○	
H. Erhard Wagner GmbH, cosmetic@wagnerlanolin.de, www.wagnerlanolin.de	●	●	●	○	●	○	○	

IMCD Deutschland GmbH & Co. KG, norbert.trage@imcd.de, www.imcdgroup.com	●	○	○	○	○	
Imperial-oe-Import Handelsgesellschaft mbH, info@imperial-oe-import.de, www.imperial-oe-import.de	●	●	●	●	●	
Kraeber GmbH & Co. KG, info@kraeber.de, www.kraeber.de	●	●	●	●	○	
Lehmann & Voss & Co., cosmetics@lehvoss.de, www.lehvoss.de	●	●	○	○	○	Germany, Austria, Switzerland
mani GmbH, martin.koether@mani-gmbh.com, www.mani-gmbh.com	●	○	○	○	○	Germany
MAWI Industrieagentur OHG, info@mawi-industrie.de, www.mawi-industrie.de	●	○	○	○	○	Germany, Austria, Benelux
Nordmann, Rassmann GmbH, oliver.koopmann@nrc.de, www.nrc.de	●	●	○	○	○	Germany: Nordmann, Rassmann GmbH, info@nrc.de Poland: Nordmann, Rassmann Poland, office@nrc.pl Czech Republic: Norco spol. s r.o., norco-info@norco.cz Switzerland: Nordmann, Rassmann GmbH, info@nrc.de
Paul Kaders GmbH, paul@kaders.de, www.kaders.de	●	●	●	●	●	
Rolf Schneider Handelsgesellschaft mbH, info@rolf-schneider-handelsgesellschaft.de, www.rolf-schneider-handelsgesellschaft.de	●	○	○	○	○	
S.Black GmbH, infode@sblack.com, www.sblack.com	●	○	○	○	○	Germany, Switzerland, Benelux
Simon und Werner GmbH, sven.kirsch@simon-und-werner.de, www.simon-und-werner.de	●	●	○	○	○	
Syntana GmbH, po@harke.com, www.harke.com	●	●	○	○	○	Germany, Poland, Scandinavia, Turkey
UNIVAR, personal.care@univareurope.com, www.univareurope.com	●	●	●	○	○	GB: Univar, personal.care@univareurope.com F: Univar, contact.france@univareurope.com D: Univar, info-de@univareurope.com
VITOGAZ Deutschland GmbH, o.gillich@vitogaz.de, www.vitogaz.de	●	○	○	○	○	Germany, Austria
Worlée-Chemie GmbH, SHausmann@ch.worlee.de, www.worlee.de/cosmetics	●	●	●	●	●	

Products of the manucaturers listed below are distributed by the the distributors listed after their company names:

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Dr. Straetmans GmbH, fi@dr-straetmans.de, www.dr-straetmans.de: F: Lucas Meyer Cosmetics S.A., www.lmcsmcosmetics.fr, E: Comercial Quimica Jover, S.L., www.cqjover.com, I: Pharma Cosm Polli srl, www.pharmacosm.it, Latin America: nordest nova s.a., sergio.engrassi@nordest-nova.com, USA: Kinetik Technologies, Inc., www.kinetiktech.com, Korea: HANA Trading Company, Hoffnung@hittel.net

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C.H. Erbslöh KG, with subsidiaries in all major European countries, offers an extremely wide range of raw and auxiliary substances supplied by strongly innovative producers. The range of products consists of active ingredients and basic products, surfactants, film-forming agents and rheology modifiers for all cosmetic applications.

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