

Special Contract Services

Forward-looking companies will understand the numerous advantages of using the wide-ranging capabilities of outside partners.

Today it is only companies that react quickly and flexibly to fast-changing market conditions that can be sure of long-term success.

The companies presenting their details in our Advertising Special are offering exactly the reliable service you are looking for when using outsourcing capacities. Get in touch with them now, and establish contact with reliable partners for the markets of the future.

Details of other service providers for private label, contract services and full-service solutions to the cosmetics industry can be found on the Internet at www.cosma.com/special



OTTO COSMETIC

more than ...

INNOVATIVE PACKAGINGS

Market leader in the filling of free-standing pouches for cosmetics, toiletries and cleaning products

Filling of all shapes and sizes of bottles for liquids and highly viscous products

- Accredited to DIN EN ISO 9001:2000
- GMP-compliant bulk manufacturing along strict QA guidelines

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MEDICAL GMBH**

We offer you a **complete service** for cosmetics and medical devices. Our business activities range from product development and manufacturing to packaging and issuing all necessary product documentation. Our modern and flexible production facilities enable a **fast, economic and high quality manufacture of...**

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shampoos	sachets
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aerosols	

for flexible solutions

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Certified according to
ISO 9001 and ISO 13485.

More than 45 years of expertise in

Development - Manufacturing Packaging of Aerosols and Liquids

- ▶ Large capacity due to 15 modern filling lines with versatile technical equipment. Great flexibility in finding solutions for even the most difficult filling problems. Spontaneously, as well.
- ▶ A separate manufacturing plant GMP-compliant production of cosmetic and pharmaceutical products in newly built facilities.
- ▶ Aerosols filled with all currently used propellants. More than 45 years filling with Propane - Butane, and many years of experience in large-scale processing of DME.
- ▶ Large functional, laboratory and quality assurance facilities.
- ▶ Efficient packing service.
- ▶ Our own manufacturing of injection-moulded articles, also printed.
- ▶ Storage tanks with a capacity of more than 360.000 litres for all authorised propellants and common solvents.
- ▶ The aim of our company is unbureaucratic, rapid and reliable meeting of requirements with dedicated quality assurance, which guarantees us satisfied, long-term customers.
- ▶ DIN EN ISO 9001:2000 certified.
- ▶ DIN EN ISO 13485:2003 certified.

zellaerosol

*A versatile
strong partner!*

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Production and packaging of cosmetics, pharmaceuticals and foodstuffs, based on your own or our own formulations

We develop pharmaceuticals, nutritional supplements and cosmetics with the benefit several decades of experience.

Our company is approved for the manufacture of pharmaceuticals in accordance with the AMG §13.

We also produce safety evaluation reports for cosmetics products in line with the Cosmetics Directive.

And everything from a single source – right from development through to a finished product, packaged and ready for market, and complete with all of the necessary documentation.

The best thing is to contact us right now.

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service that you can count on

As a contract manufacturer of pharmaceuticals, cosmetics and medical products Etol has specialized in liquid and semi-solid application forms.

The range of services offered by the company includes formulation development, stability testing, packaging development, bulk manufacture, packaging, analytical work, product dossiers, quality assurance, and filling services. Suitably approved facilities are available for the manufacture of products that require explosion protection in line with ATEX requirements.

Etol is certified to DIN EN ISO 9001: 2000-12 and ISO 13845:2003, as well as having a manufacturing licence in accordance with the provisions of § 13 of German pharmaceutical legislation.

Etol does not market any products under its own name and so can concentrate on serving its clients as a pure contract manufacturer, and on using its extensive capabilities to meet the wishes of those clients. Etol also offers a full Private Label manufacturing service.



Etol healthcare and pharmaceutical products

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die kosmetikmacher®

Ihr Lohnhersteller für kosmetische Pflegeprodukte!
Auftragsentwicklung und -fertigung für hochwertige Gesichtspflege und Körperpflege!

Produktideen für den erfolgreichen Verkauf und perfekte technologische Umsetzung – aus einer Hand!

Auf dem Weg, erstklassige Produkte zur Zufriedenheit unserer Kunden zu entwickeln und herzustellen, betrachten wir Qualität als Garant für Ihren Erfolg:

- Qualität in der Einhaltung der GMP-Richtlinien
- Qualität in der Entwicklung
- Qualität in der Rezeptur
- Qualität in der Rohstoffwahl
- Qualität in der Kapazität
- Qualität in der Produktion

Unser Angebot für Sie:

- Entwicklung
- Produktion
- Abfüllung
- Konfektionierung

Herstellung:

- Vakuumprozessanlagen
30 kg bis 1.000 kg

Abfüllung:

- Rundlaufabfüllanlage für 3 ml bis 1.000 ml Tiegel Glas/Kunststoff
- für 3 ml-1.000 ml Flaschen Glas/Kunststoff
- Plastikampullen
- Kunststofftuben

Unsere Leistungen:

- Produktion von pflegender Kosmetik
- Emulsionen (O/W, W/O)
- Lotionen
- Liquida
- Gele
- Tensidprodukte
- Spezialprodukte n. Kundenwunsch

Dokumentation:

- gemäß Kosmetik-GMP und 7. Änderungsrichtlinien der Kosmetikverordnung
- nach Kundenwunsch

die kosmetikmacher®

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DO YOU HAVE A NEW PRODUCT IDEA? WE CAN MAKE IT HAPPEN!

From developing the formulation through to a product ready for market

- Formulation development
- Packaging design
- Production
- Filling
- Packaging
- Distribution logistics

As manufacturing specialists we can offer you a total service – everything from initial development right through to the finished product.

We have extensive know-how, and a talent for seeing out just the right solution to rapidly and reliably translate your ideas into reality

And not only that – we also offer top quality at reasonable prices.

We look forward to hearing from you!

A much underestimated service

Contract Manufacturing

Forward-looking companies will understand the numerous advantages of using the wide-ranging capabilities of outside partners. Today it is only companies that react quickly and flexibly to fast-changing market conditions that can be sure of long-term success. Michael Pfeiffer, MD of Pfeiffer Consulting GmbH, explains the enormous extent to which the range of services offered by contract manufacturers has changed in recent years, and how these companies can play a key role in ensuring the success of cosmetics manufacturers.



Innovative products can be brought to market faster with the help of contract manufacturing

At one time the main role of a contract manufacturer was simply to carry out tasks as laid down by the client. Today however a lot more creative input and practical guidance is demanded of a contract manufacturer. A classic contract manufacturer would offer the following services: supply of raw materials, production, filling and shipping. Today the range of services is much broader, and alongside the traditional elements now includes keeping an eye open for emerging trends, product development, scaling up, product specifications and data sheets, safety evaluation, logistics, marketing and sales promotion.

From a sub-contractor to a pro-active advisor

Watching the market for new trends is a very important contribution by a contract manufacturer, who will not only take note of short and long term trends in ingredients, packaging and production methods, but also de-

velopments in domestic and export markets.

Prerequisites for effective marketing and powerful product promotion are market analysis, consumer surveys and consumer tests. Questions about product design are also becoming more important.

Product development consist in modifying existing formulations or creating totally new ones. Service providers are finding that a lot of their clients are particularly interested in modifying existing formulations to convert them to natural cosmetics. Hence microbiological and chemical stability are a fundamental part of the contract manufacturer's portfolio.

Skill and experience in scaling up ensures effective transition from the development laboratory to the production line, without mistakes and product losses.

Logistics often takes on a dimension that calls for a total logistics concept to be established. Ingredients and

finished products must be stored and shipped in an optimum and cost-effective way. Direct despatch of large batches to the central warehouse are as important to plan as are single shipments and special mixed product consignments.

It depends, of course, on each individual cosmetics company which operations are carried out in-house and which will be entrusted to a contract manufacturer. The contract manufacturer himself may, after discussions with the client, sub-contract certain tasks to other service providers with specialist skills. Service networks such as this, controlled from a central point, can only be of benefit to the cosmetics manufacturer – something which we can confirm following many years of project experience.

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