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Front cover picture: Yves Saint Laurent Beauté, Rouge Pur Couture Vernis à Lèvres



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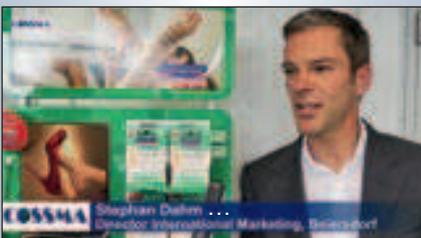
... explains how Mibelle's stem cell based actives work and what technology was used to develop them.



... talks about different strategies to win the "consumer terrorists" of today.



... presents the philosophy behind the company's two main brands, "Dr. Rimpler" and "Isabelle Lancray".



... explains why Beiersdorf entered the foot care market and points out what the "Hansaplast" brand stands for.

COSSMA Download Tip

Overcoming sensitive skin

Petra Anni Schmidt of CLR shows, with the help of test results, how the lipophilic active Phyto Defense CLR, extracted from the bark of the magnolia tree, can reduce symptoms in sensitive skin such as neurogenic inflammation and also



photo: CLR

skin redness physically induced by shaving. COSSMA subscribers can download further background information.

Active from magnolia bark to combat the main symptoms of sensitive skin: neurogenic inflammation and skin redness

Top-Downloads for October

- **Literature References:**
Phytohormones
- **Product information:**
LexFeel N Series (Inolx)
- **Background:**
The Skin Inflammation Process (Lipotec)
- **Formulation:**
Age Velvet Lotion (Merck)



photo: Nikolai Sorokin, Fotolia.de



Downloads

Additional information at
www.cossmma.com/download

or you can just scan the QR code!

Your access codes for October:

User name: **cossmma10**
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Log in and take full advantage! On the COSSMA web site we post lots of additional information related to the topics covered in the magazine. You will find **more than 1,000 useful additional items** to extend your knowledge and understanding: more information on the ingredients and finished products that we cover, market data and statistics, supplier listings, literature references, scientific articles, product formulations and useful base formulations. Take a look right now, at www.cossmma.com/download



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- **Exciting** – National and international championships in make-up, nail-design, nailart, body- or facepainting.

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Anti-Ageing

Super ideas for the hottest topic in cosmetics – anti-ageing – can be found here! We have collected 26 formulations from 20 different ingredients suppliers. The **Injection-like Soothing Serum** from **Soliance** sounds particularly exciting, and the **Overnight Beauty** product from **BASF** also sounds very promising. For night-time application there is also the **Bio Night Recovering Cream** from **HallStar**.

Anyone wishing to know more about the individual formulation of these products will find the hard facts, totally free of charge, in the download area of our web site, all ready to be downloaded by you.

* Your access codes for downloading the formulations can be found in the Internet panel on this page.

In our November issue we will be focussing on formulations for sprays and foams. In December it will be the turn of lotions, creams and exfoliants. All of the information published here has been carefully assembled, however neither the publishers nor the developers of these formulations can accept responsibility for their safety or accuracy.

Soliance



Contact: Route de Bazancourt
51110 Pomacle, Frankreich
Tel: 00 33 26 88 84 10
soliance@soliance.com
www.soliance.com

Profile: Soliance is a French company which creates, manufactures and sells natural active ingredients for the cosmetics industry since 1994. Soliance offers innovative "product" solutions to its international clients & partners. Our innovation comes from the valorization of renewable raw materials through advanced technologies such as biotechnology, separation techniques, and green chemistry. Supported by agribusiness leaders, Soliance contributes to a responsible and sustainable cosmetics industry, based on ethical considerations (corporate social responsibility, LCA, sustainable agriculture and sourcing), high quality standards (ISO 9001 V.2008) and eco-designed products. Soliance benefits from the R&D exceptional potential of its parent company ARD, important player of the Champagne-Ardenne-Picardie Region competitiveness cluster (IAR: Industries Agro Ressources).

Formulations:

- Ageless & even skin remedy
- Anti-aging after sun milk
- Firming anti-aging cream Ecocert
- Injection-like soothing serum
- Tightening & Anti-aging cream

Overnight Beauty

BASF

Sun Lotion SPF 15

Bayer Material Science

Triple Face Protection OW

CLR

Humidity Defying Day Cream

Croda

Facial Cream for Women 50+

Evonik

Anti-Ageing Face Lotion

GfN

Bio Night Recovering Cream

HallStar

Anti-Ageing Cream Pink Rose

Impag

Replenishing Body Moisturizer

Inolex

Argan Skin Enhancing Cream

John Seaton

Shine Control Facial Lotion

Kobo

Luminosity Serum

Lonza

Spirit Cream

Lucas Meyer Cosmetic

Anti Hair Loss Potion

Lucas Meyer Cosmetic

Luxury Skin Care Lotion

Merck KgaA

Anti-ageing radiance cream

Sederma

Hyper Hydrator Daily Care for Women

Seppic

Shampoo for sensitive scalp

Symrise

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Tri-K

Ultra Soft Focus Gel

Vitachem

Anti-Ageing Cream

Zschimmer & Schwarz



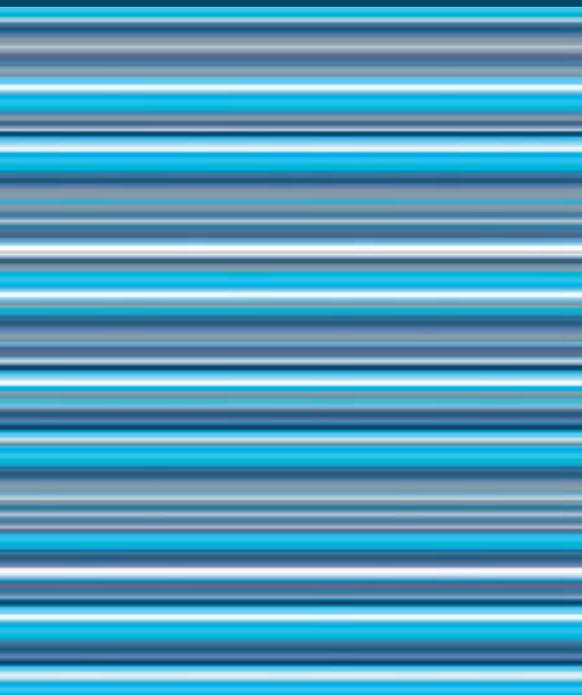
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Edwin B. Faulkner

Coloring the Cosmetic World



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275 pages, hard cover, € 174.00

Nava Dayan, Lambros Kromidas



Natural Cosmetics

“Formulating, Packaging, and Marketing of Natural Cosmetic Products” presents natural ingredients, with their origin, their production, their safety, their efficacy, their stability,

and aspects of their use in formulations. It also covers regulatory matters.
444 pages, hard bound, € 109.00

Who and What



The new Industry guide for 2012 covering personal care as well as detergents and cleaners, with more than 800 addresses.

About 288 pages, paperback, DIN A4 with standard CD-ROM, € 159.96, with Marketing CD-ROM for data export, German, € 931.40

Marc Rosen

Glamour Icons



This book by perfume bottle designer Marc Rosen presents famous bottles throughout the history of perfume bottle design as well as background stories.

204 pages, hardback, € 55.00

Howard I. Maibach

A Dermatological View



This new book covers a wide selection of contributions on dermatological aspects, from skin physiology to therapy.

448 pages, soft cover, € 119.00

Wen Schroeder

Sustainable Cosmetic Product Development



This handbook is packed with information on the sustainable production of cosmetics.

384 pages, hard bound, € 149.00

Mitchell L. Schlossman

The Chemistry and Manufacture of Cosmetics



The volume “Cosmetic Specialties and Ingredients” reveals the intricacies in the employment of materials used in today's cosmetics industry.

386 pages, hard bound, € 189.00

Linda D. Rhein, Joachim W. Fluhr

Aging Skin



Strategies for treating the problems of aging skin are introduced as are the results of basic research.

572 pages, hard bound, € 199.00

Ralph M. Trueb,
Desmond J. Tobin (Editors)



Aging Hair

International experts discuss current diagnostic concepts and also put forward solutions for the treatment, as well as the

prevention, of aging hair.
270 pages, hard bound, 92 illustrations, of which 80 in colour, € 149.75

Johann W. Wiechers, PhD

Skin Delivery Systems



In this handbook entitled “Science and Application of Skin Delivery Systems” expert contributions update the reader on the latest findings in this field.

511 pages, hard bound, € 239.00

ECV

Blue List



This reference work for cosmetic ingredients, with CD-ROM, lists 8,000 cosmetic ingredients, including additives.

880 pages, with CD-ROM, € 168.00

Fiedler

Encyclopaedia of Excipients



This 2-volume encyclopaedia contains more than 12,900 entries covering additives, as well as a list of the manufacturers.

2 volumes,

1,600 pages, hard bound, € 350.00

2012

Fairs, conferences and seminars

When?	What?	Where?	Who?
14.–15.10.2012	Natural Products Scandinavia	Malmö Sweden	Diversified Business Communications www.naturalproductsscandinavia.com
14.–15.10.2012	Professional Beauty North	Manchester Great Britain	Professional Beauty UK www.professionalbeauty.co.uk
15.–18.10.2012	IFSCC Congress	Johannesburg South Africa	SCC of South Africa www.ifsc2012.co.za
16.–17.10.2012	on beauty	Darmstadt Germany	on beauty www.on-beauty.com
16.–18.10.2012	Cosmetex Africa	Gauteng Suedafrika	Specialised Exhibitions www.cosmetex.co.za
17.10.2012	Seminar: Vertriebsrecht & Vertriebswege fuer Kosmetika – EU und Non-EU	Offenbach Germany	Forum Institut fuer Management e.eckert@forum-institut.de, www.forum-institut.de
21.–26.10.2012	TFWA World Exhibition	Cannes France	TFWA www.tfw.com
23.–25.10.2012	SEPAWA Congress	Fulda Germany	SEPAWA www.sepawa.com
24.–26.10.2012	LuxePack	Monte Carlo Monaco	Idice SAS info@idice.fr, www.luxepack.com
24.–27.10.2012	InterCharm	Moscow Russia	Reed Exhibitions www.intercharm.ru
27.–28.10.2012	BEAUTY FORUM MUNICH 2012 	Munich Germany	Health and Beauty Trade Fairs GmbH messe@health-and-beauty.com www.health-and-beauty.com
03.–05.11.2012	BEAUTY CONGRESS GREECE 2012 	Athens Greece	Beauty Greece Tsirimokou info@beautygreece.gr www.beautygreece.gr
06.–07.11.2012	European Bioplastics Conference	Berlin Germany	European Bioplastics conference@european-bioplastics.org www.european-bioplastics.org
06.–07.11.2012	Seminar: Moderne Hautpflege Mittel	Windhagen Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
06.–07.11.2012	Verpackung als Marketinginstrument	Berlin Germany	Deutsches Verpackungsinstitut e.V. www.verpackungsakademie.de
06.–08.11.2012	In-Cosmetics Asia	Bangkok Thailand	Reed Exhibitions www.in-cosmeticsasia.com
10.–11.11.2012	BEAUTY FORUM Hair & Spa Hungary 2012 	Budapest Hungary	Health and Beauty Business Media Kft. info@health-and-beauty.hu www.health-and-beauty.hu
11.–13.11.2012	PLMA's Private Label Trade Show	Chicago USA	PLMA www.plma.com
12.–13.11.2012	Sustainable Cosmetics Summit	Hong Kong China	Organic Monitor www.sustainablecosmeticssummit.com
13.–14.11.2012	SCS Formulate	Coventry Great Britain	SCS, Step Exhibitions www.scsformulate.co.uk
14.–16.11.2012	Cosmoprof Asia	Hong Kong China	SoGeCos sogecos@cosmoprof.it, www.cosmoprof-asia.com
15.–16.11.2012	Anwenderkurs kosmetische und pharmazeutische Emulsionen	Krefeld Germany	GDCh www.gdch.de/fortbildung
19.–22.11.2012	Emballage	Paris France	Exposium www.emballageweb.com
20.11.2012	Seminar: Notifizierung kosmetischer Mittel in der Praxis	Frankfurt a.M. Germany	Forum Institut fuer Management e.eckert@forum-institut.de, www.forum-institut.de
21.11.2012	Seminar: Konservierung von kosmetischen Mitteln	Frankfurt a.M. Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
21.–23.11.2012	Sustainable Cosmetics Summit	Paris France	Organic Monitor www.sustainablecosmeticssummit.com
22.11.2012	Seminar: EG-Kosmetikverordnung	Frankfurt a.M. Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
22.11.2012	Symposium: Pruef- und Qualitaetsiegel fuer Kosmetika	Berlin Germany	GD Gesellschaft fuer Dermopharmazie www.gd-online.de
22.–24.11.2012	Cosmoderm XX	Madrid Spain	ESCAD www.escad.org
23.11.2012	Workshop: Duft	Frankfurt a.M. Germany	VKE-Campus www.kosmetikverband.de
23.–24.11.2012	Cosmetology & Cosmetics	Haiderabad India	Omics www.omicsonline.org



www.cossma.com/guide

Check the website with detailed online-information for the personal care industry – news, product innovations, addresses, events, books and these selected internet sites:

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5	Your brands – a list of your most important brand names and trade (up to 4 brand names)	€ 15,- per month € 180,- per 12 month/1 year

You can find further information of these suppliers at www.cossma.com/guide

Your will be listed here for just € 25,- per month – for further information, please contact

Dorothea Michaelis
dorothea.michaelis@health-and-beauty.com
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abalico

D-69469 Weinheim, Germany
Contact: Mr. Rüdiger Vogel
 info@abalico.de; www.abalico.de
Products: Cosmetic products for hand and nail
wish to export to: A, CH, F, E, GB

Akzent direct GmbH

D-63571 Gelnhausen, Germany
Contact: Mr. Reiner Schmidt
 info@akzent-direct.com;
 www.akzent-direct.com
Products: Nail Design, Permanent Make-Up
wish to export to: Asia, AUS, Africa, Near East, P, E, I

Beauty Line Consulting

D-76698 Ubstadt-Weiher, Germany
Contact: Janos Stegena
 info@belico.de
 www.belico.de
Products: skin and body Care products, private label, bulk
wish to export to: worldwide

beauty lumis GmbH

D- 80995 München, Germany
Contact: Angela Frommer
 a.frommer@beautylumis.com
 www.byonik.net
Products: 2-Frequenz-Simultan- Meso-Laser-and cosmetic products
wish to export to: worldwide

DR. BELTER COSMETIC GMBH

D-38106 Braunschweig, Germany
Contact: Mira Fischbach
 COSMETIC@BELTER.de
 www.BELTER.de
Products: skin and body care cosmetics
wish to export to: worldwide

Dr. GRANDEL GmbH PHYRIS Premium Spa Cosmetic

D-86150 Augsburg, Germany
Contact: Mr. Jürgen Geisler
 juergen.geisler@grandel.de
 www.grandel.de
Products: Skin care products,
wish to export to: GB, GUS, TR, TW, S. America

GERTRAUD GRUBER KOSMETIK GmbH & Co.

D-83700 Rottach-Egern/Tegernsee, Germany
Contact: Roland Schäfer
 rschaefer@gruber-kosmetik.de
 www.gertraudgruber.de
Products: Wirkstoffaktives holistisches Produkt- und Anwendungskonzept auf Naturbasis der 1. Beautyfarm Europas.
wish to export to: worldwide

Guderma GmbH

D-59192 Bergkamen, Germany
Contact: Mr. Manfred Wolf
 guderma@web.de
 www.fusspunkt.de
Products: Skin Care Products for dry and very dry skin
wish to export to: worldwide

Heitland & Petre International GmbH (ROSA GRAF)

D-29229 Celle, Germany
Contact: Sandra Oliver
 Sandra.Oliver@heitland.com
 www.heitland.com
Products: skin care products, wellness & spa treatments
wish to export to: worldwide

House of Melchiorsen

DK-4700 Naestved, Denmark
Contact: Annelise Langhorn
 langhorn@houseofmelchiorsen.com
 www.susanne-melchiorsen.com
Products: Natural Skin Care products and herbal teas – made of biodynamic herbs from own d herbs-garden.
Wish to export to: Worldwide

Ingeburg Praxis-Cosmetic GmbH

D-78229 Karlsruhe, Germany
Contact: Ms. Renate Karner
 r.karner@praxis-cosmetic.de
 www.praxis-cosmetic.de
Products: Skin and Body Care Cosmetics, Ampoules, Decorative cosmetics
wish to export to: EU + worldwide

IONTO-COMED GmbH

D-76137 Karlsruhe, Germany
Contact: Export
 export@ionto.de
 www.ionto.de
Products: cosmetic and footcare technology
wish to export to: worldwide

Klapp Cosmetics GmbH

D- 37235 Hessisch Lichtenau, Germany
Contact: Fernando Duarte
 f.duarte@klapp-cosmetics.com
 www.klapp-cosmetics.com
Products: Cosmetic products, SPA collection series
wish to export to: EU, S. America, Asia

NEOVITA COSMETICS

D-69256 Mauer, Germany
Contact: Karina Grimm
 IS@neovita.de
 www.neovita.de
Products: Premium Skin Care products for professionals
wish to export to: worldwide

Dr. med Christine Schrammek Kosmetik GmbH & Co. KG

D-45127 Essen, Germany
Contact: Birgit Schmitz
 b.schmitz@schrammek.de
 www.schrammek.de
Products: Hautpflegeprodukte, Peelings
wish to export to: I, MAL, RA, UA, ZA

TANA Cosmetics

D-33602 Bielefeld, Germany
Contact: Egypt-Wonder GmbH+Co.KG
 Mr. Ronald Fortmann
 info@tana-cosmetics.com
 www.tana-cosmetics.com
Products: Colour cosmetics, Cosmetic products for self tanning
wish to export to: E, F, DK, S

The Team



Managing Director
Jürgen Volpp



Senior Editor
Angelika Meiss
+49 721 165-169



Advertising Sales
Dorothea Michaelis
+49 721 165-144



Advertising Support
Andrea Bolz
+49 721 165-210



Subscription Service
Heike Saulewicz
+49 721 165-627



Graphics
Ulrich Hanke
+49 721 165-592



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Assistant: Phone: +49 721 165-311

Address Health and Beauty Germany GmbH, COSSMA
P.O. Box 1446, 76003 Karlsruhe, Germany
Phone: +49 721 165-0, Fax: +49 721 165-148

Editorial Staff Legally responsible party and Senior Editor:
Angelika Meiss
Phone: +49 721 165-169
E-mail: angelika.meiss@health-and-beauty.com

Advisory Board François Berthoud, Jean-François Billon, Agnès Borel,
Peter Finkel, Dr. Ulrike Heinrich, Ulrich Herfurt,
Birgit Huber, Dr. Jean-Luc Lévesque, Dr. Daniel Maes,
Prof. Dr. Hagen Tronnier, Dr. Klaus-Peter Wittern

Advertising Advertisement Manager: Dorothea Michaelis
Phone: +49 721 165-144
E-mail: dorothea.michaelis@health-and-beauty.com
Advertising Services: Andrea Bolz
Phone: +49 721 165-210, Fax: +49 721 165-148
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Heike Saulewicz
Phone: +49 721 165-627, Fax: +49 721 165-148
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Design/ Production Health and Beauty Germany GmbH
Ulrich Hanke
Karl-Friedrich-Str. 14-18, 76133 Karlsruhe, Germany
Phone: +49 721 165-592
ISDN (Leonardo): +49 721 165-696

Printing Kraft Druck GmbH
Industriestr. 5-9, 76275 Ettlingen, Germany

International Representatives

Hungary Health and Beauty Business Media Kft.
Anita Zsiliak, Naphegy tér 8. III. em. (MTI Székház)
1016 Budapest, Hungary
Phone: +36 1 457006600, Fax: +36 1 2013248
E-mail: zsilinak@health-and-beauty.hu

Italy Zero Venti
Loris Sparti
Via Giuseppe Luigi Passalacqua, 4
10122 Torino, Italy
Phone: +39 348 2247176
E-mail: loris.sparti@zeroventi.com

Poland Health and Beauty Media Sp.z.o.o.
Malgorzata Szulc, ul. Kubickiego 9/3
02-954 Warsaw, Poland
Phone: +48 22 8587955, Fax: +48 22 8587956
E-mail: malgorzata.szulc@health-and-beauty.com.pl

USA and Canada D.A. Fox Advertising Sales Inc.
Dettef Fox
19th Floor 5 Penn Plaza
New York, NY NY 10001, USA
Phone: +1 212 896-3881
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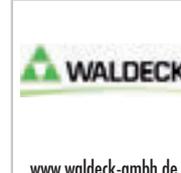
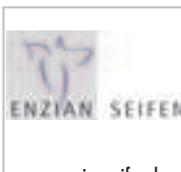
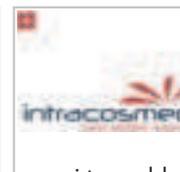
Health and Beauty Germany GmbH
Karl-Friedrich-Str. 14-18 ■ 76133 Karlsruhe ■ Germany
leserservice@health-and-beauty.com
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