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Front cover picture: Yves Saint Laurent Beauté, Rouge Pur Couture Vernis à Lèvres



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... explains how Mibelle's stem cell based actives work and what technology was used to develop them.



... talks about different strategies to win the "consumer terrorists" of today.



... presents the philosophy behind the company's two main brands, "Dr. Rimpler" and "Isabelle Lancray".



... explains why Beiersdorf entered the foot care market and points out what the "Hansaplast" brand stands for.

## COSSMA Download Tip

### Overcoming sensitive skin

Petra Anni Schmidt of CLR shows, with the help of test results, how the lipophilic active Phyto Defense CLR, extracted from the bark of the magnolia tree, can reduce symptoms in sensitive skin such as neurogenic inflammation and also



photo: CLR

skin redness physically induced by shaving. COSSMA subscribers can download further background information.

*Active from magnolia bark to combat the main symptoms of sensitive skin: neurogenic inflammation and skin redness*

## Top-Downloads for October

- **Literature References:**  
Phytohormones
- **Product information:**  
LexFeel N Series (Inolx)
- **Background:**  
The Skin Inflammation Process (Lipotec)
- **Formulation:**  
Age Velvet Lotion (Merck)



photo: Nikolai Sorokin, Fotolia.de



### Downloads

Additional information at  
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**Date:**

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**Location:**

Munich Exhibition Center

27. International Trade Fair & Congress

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**MUNICH**

27.-28. October 2012

[www.beauty-fairs.com](http://www.beauty-fairs.com)



# Anti-Ageing

**S**uper ideas for the hottest topic in cosmetics – anti-ageing – can be found here! We have collected 26 formulations from 20 different ingredients suppliers. The **Injection-like Soothing Serum** from **Soliance** sounds particularly exciting, and the **Overnight Beauty** product from **BASF** also sounds very promising. For night-time application there is also the **Bio Night Recovering Cream** from **HallStar**.

Anyone wishing to know more about the individual formulation of these products will find the hard facts, totally free of charge, in the download area of our web site, all ready to be downloaded by you.

\* Your access codes for downloading the formulations can be found in the Internet panel on this page.

In our November issue we will be focussing on formulations for sprays and foams. In December it will be the turn of lotions, creams and exfoliants. All of the information published here has been carefully assembled, however neither the publishers nor the developers of these formulations can accept responsibility for their safety or accuracy.

## Soliance



**Contact:** Route de Bazancourt  
51110 Pomacle, Frankreich  
Tel: 00 33 26 88 84 10  
soliance@soliance.com  
www.soliance.com

**Profile:** Soliance is a French company which creates, manufactures and sells natural active ingredients for the cosmetics industry since 1994. Soliance offers innovative "product" solutions to its international clients & partners. Our innovation comes from the valorization of renewable raw materials through advanced technologies such as biotechnology, separation techniques, and green chemistry. Supported by agribusiness leaders, Soliance contributes to a responsible and sustainable cosmetics industry, based on ethical considerations (corporate social responsibility, LCA, sustainable agriculture and sourcing), high quality standards (ISO 9001 V.2008) and eco-designed products. Soliance benefits from the R&D exceptional potential of its parent company ARD, important player of the Champagne-Ardenne-Picardie Region competitiveness cluster (IAR: Industries Agro Ressources).

**Formulations:**

- Ageless & even skin remedy
- Anti-aging after sun milk
- Firming anti-aging cream Ecocert
- Injection-like soothing serum
- Tightening & Anti-aging cream

## Overnight Beauty

BASF

## Sun Lotion SPF 15

Bayer Material Science

## Triple Face Protection OW

CLR

## Humidity Defying Day Cream

Croda

## Facial Cream for Women 50+

Evonik

## Anti-Ageing Face Lotion

GfN

## Bio Night Recovering Cream

HallStar

## Anti-Ageing Cream Pink Rose

Impag

## Replenishing Body Moisturizer

Inolex

## Argan Skin Enhancing Cream

John Seaton

## Shine Control Facial Lotion

Kobo

## Luminosity Serum

Lonza

## Spirit Cream

Lucas Meyer Cosmetic

## Anti Hair Loss Potion

Lucas Meyer Cosmetic

## Luxury Skin Care Lotion

Merck KgaA

## Anti-ageing radiance cream

Sederma

## Hyper Hydrator Daily Care for Women

Seppic

## Shampoo for sensitive scalp

Symrise

## Daily Revitalizing & Anti-Aging Lotion

Tri-K

## Ultra Soft Focus Gel

Vitachem

## Anti-Ageing Cream

Zschimmer & Schwarz



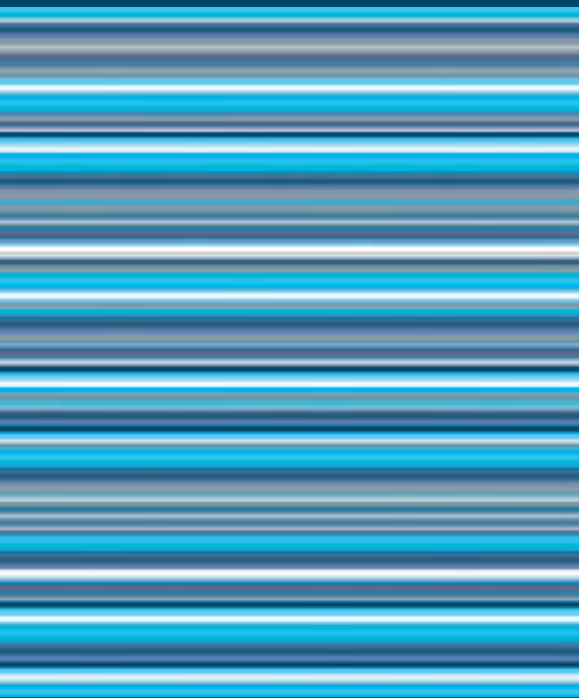
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Edwin B. Faulkner

## Coloring the Cosmetic World



This guidebook covers the full measure of practical pigment usage in decorative cosmetics, with the emphasis on practical usage  
*275 pages, hard cover, € 174.00*

Nava Dayan, Lambros Kromidas

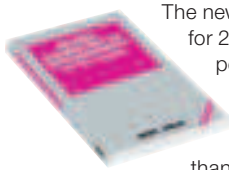


## Natural Cosmetics

“Formulating, Packaging, and Marketing of Natural Cosmetic Products” presents natural ingredients, with their origin, their production, their safety, their efficacy, their stability,

and aspects of their use in formulations. It also covers regulatory matters.  
*444 pages, hard bound, € 109.00*

## Who and What



The new Industry guide for 2012 covering personal care as well as detergents and cleaners, with more than 800 addresses.

*About 288 pages, paperback, DIN A4 with standard CD-ROM, € 159.96, with Marketing CD-ROM for data export, German, € 931.40*

Marc Rosen

## Glamour Icons



This book by perfume bottle designer Marc Rosen presents famous bottles throughout the history of perfume bottle design as well as background stories.

*204 pages, hardback, € 55.00*

Howard I. Maibach

## A Dermatological View



This new book covers a wide selection of contributions on dermatological aspects, from skin physiology to therapy.

*448 pages, soft cover, € 119.00*

Wen Schroeder

## Sustainable Cosmetic Product Development



This handbook is packed with information on the sustainable production of cosmetics.

*384 pages, hard bound, € 149.00*

Mitchell L. Schlossman

## The Chemistry and Manufacture of Cosmetics



The volume “Cosmetic Specialties and Ingredients” reveals the intricacies in the employment of materials used in today's cosmetics industry.

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Linda D. Rhein, Joachim W. Fluhr

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Ralph M. Trueb,  
Desmond J. Tobin (Editors)



## Aging Hair

International experts discuss current diagnostic concepts and also put forward solutions for the treatment, as well as the

prevention, of aging hair.

*270 pages, hard bound, 92 illustrations, of which 80 in colour, € 149.75*

Johann W. Wiechers, PhD

## Skin Delivery Systems



In this handbook entitled “Science and Application of Skin Delivery Systems” expert contributions update the reader on the latest findings in this field.

*511 pages, hard bound, € 239.00*

ECV

## Blue List



This reference work for cosmetic ingredients, with CD-ROM, lists 8,000 cosmetic ingredients, including additives.

*880 pages, with CD-ROM, € 168.00*

Fiedler

## Encyclopaedia of Excipients



This 2-volume encyclopaedia contains more than 12,900 entries covering additives, as well as a list of the manufacturers.

*2 volumes,*

*1,600 pages, hard bound, € 350.00*

2012

## Fairs, conferences and seminars

When?	What?	Where?	Who?
14.–15.10.2012	Natural Products Scandinavia	Malmö Sweden	Diversified Business Communications www.naturalproductsscandinavia.com
14.–15.10.2012	Professional Beauty North	Manchester Great Britain	Professional Beauty UK www.professionalbeauty.co.uk
15.–18.10.2012	IFSCC Congress	Johannesburg South Africa	SCC of South Africa www.ifsc2012.co.za
16.–17.10.2012	on beauty	Darmstadt Germany	on beauty www.on-beauty.com
16.–18.10.2012	Cosmetex Africa	Gauteng Suedafrika	Specialised Exhibitions www.cosmetex.co.za
17.10.2012	Seminar: Vertriebsrecht & Vertriebswege fuer Kosmetika – EU und Non-EU	Offenbach Germany	Forum Institut fuer Management e.eckert@forum-institut.de, www.forum-institut.de
21.–26.10.2012	TFWA World Exhibition	Cannes France	TFWA www.tfw.com
23.–25.10.2012	SEPAWA Congress	Fulda Germany	SEPAWA www.sepawa.com
24.–26.10.2012	LuxePack	Monte Carlo Monaco	Idice SAS info@idice.fr, www.luxepack.com
24.–27.10.2012	InterCharm	Moscow Russia	Reed Exhibitions www.intercharm.ru
27.–28.10.2012	BEAUTY FORUM MUNICH 2012 	Munich Germany	Health and Beauty Trade Fairs GmbH messe@health-and-beauty.com www.health-and-beauty.com
03.–05.11.2012	BEAUTY CONGRESS GREECE 2012 	Athens Greece	Beauty Greece Tsirimokou info@beautygreece.gr www.beautygreece.gr
06.–07.11.2012	European Bioplastics Conference	Berlin Germany	European Bioplastics conference@european-bioplastics.org www.european-bioplastics.org
06.–07.11.2012	Seminar: Moderne Hautpflege Mittel	Windhagen Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
06.–07.11.2012	Verpackung als Marketinginstrument	Berlin Germany	Deutsches Verpackungsinstitut e.V. www.verpackungsakademie.de
06.–08.11.2012	In-Cosmetics Asia	Bangkok Thailand	Reed Exhibitions www.in-cosmeticsasia.com
10.–11.11.2012	BEAUTY FORUM Hair & Spa Hungary 2012 	Budapest Hungary	Health and Beauty Business Media Kft. info@health-and-beauty.hu www.health-and-beauty.hu
11.–13.11.2012	PLMA's Private Label Trade Show	Chicago USA	PLMA www.plma.com
12.–13.11.2012	Sustainable Cosmetics Summit	Hong Kong China	Organic Monitor www.sustainablecosmeticssummit.com
13.–14.11.2012	SCS Formulate	Coventry Great Britain	SCS, Step Exhibitions www.scsformulate.co.uk
14.–16.11.2012	Cosmoprof Asia	Hong Kong China	SoGeCos sogecos@cosmoprof.it, www.cosmoprof-asia.com
15.–16.11.2012	Anwenderkurs kosmetische und pharmazeutische Emulsionen	Krefeld Germany	GDCh www.gdch.de/fortbildung
19.–22.11.2012	Emballage	Paris France	Exposium www.emballageweb.com
20.11.2012	Seminar: Notifizierung kosmetischer Mittel in der Praxis	Frankfurt a.M. Germany	Forum Institut fuer Management e.eckert@forum-institut.de, www.forum-institut.de
21.11.2012	Seminar: Konservierung von kosmetischen Mitteln	Frankfurt a.M. Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
21.–23.11.2012	Sustainable Cosmetics Summit	Paris France	Organic Monitor www.sustainablecosmeticssummit.com
22.11.2012	Seminar: EG-Kosmetikverordnung	Frankfurt a.M. Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
22.11.2012	Symposium: Pruef- und Qualitaetsiegel fuer Kosmetika	Berlin Germany	GD Gesellschaft fuer Dermopharmazie www.gd-online.de
22.–24.11.2012	Cosmoderm XX	Madrid Spain	ESCAD www.escad.org
23.11.2012	Workshop: Duft	Frankfurt a.M. Germany	VKE-Campus www.kosmetikverband.de
23.–24.11.2012	Cosmetology & Cosmetics	Haiderabad India	Omics www.omicsonline.org





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[info@akzent-direct.com](mailto:info@akzent-direct.com);  
[www.akzent-direct.com](http://www.akzent-direct.com)  
**Products:** Nail Design, Permanent Make-Up  
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D-76698 Ubstadt-Weiher, Germany  
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[www.belico.de](http://www.belico.de)  
**Products:** skin and body Care products, private label, bulk  
**wish to export to:** worldwide

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[a.frommer@beautylumis.com](mailto:a.frommer@beautylumis.com)  
[www.byonik.net](http://www.byonik.net)  
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D-38106 Braunschweig, Germany  
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[COSMETIC@BELTER.de](mailto:COSMETIC@BELTER.de)  
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D-86150 Augsburg, Germany  
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**wish to export to:** GB, GUS, TR, TW, S. America

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[www.gertraudgruber.de](http://www.gertraudgruber.de)  
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[guderma@web.de](mailto:guderma@web.de)  
[www.fusspunkt.de](http://www.fusspunkt.de)  
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[www.susanne-melchiorsen.com](http://www.susanne-melchiorsen.com)  
**Products:** Natural Skin Care products and herbal teas – made of biodynamic herbs from own d herbs-garden.  
**Wish to export to:** Worldwide

### Ingeburg Praxis-Cosmetic GmbH

D-78229 Karlsruhe, Germany  
**Contact:** Ms. Renate Karner  
[r.karner@praxis-cosmetic.de](mailto:r.karner@praxis-cosmetic.de)  
[www.praxis-cosmetic.de](http://www.praxis-cosmetic.de)  
**Products:** Skin and Body Care Cosmetics, Ampoules, Decorative cosmetics  
**wish to export to:** EU + worldwide

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[export@ionto.de](mailto:export@ionto.de)  
[www.ionto.de](http://www.ionto.de)  
**Products:** cosmetic and footcare technology  
**wish to export to:** worldwide

### Klapp Cosmetics GmbH

D- 37235 Hessisch Lichtenau, Germany  
**Contact:** Fernando Duarte  
[f.duarte@klapp-cosmetics.com](mailto:f.duarte@klapp-cosmetics.com)  
[www.klapp-cosmetics.com](http://www.klapp-cosmetics.com)  
**Products:** Cosmetic products, SPA collection series  
**wish to export to:** EU, S. America, Asia

### NEOVITA COSMETICS

D-69256 Mauer, Germany  
**Contact:** Karina Grimm  
[IS@neovita.de](mailto:IS@neovita.de)  
[www.neovita.de](http://www.neovita.de)  
**Products:** Premium Skin Care products for professionals  
**wish to export to:** worldwide

### Dr. med Christine Schrammek Kosmetik GmbH & Co. KG

D-45127 Essen, Germany  
**Contact:** Birgit Schmitz  
[b.schmitz@schrammek.de](mailto:b.schmitz@schrammek.de)  
[www.schrammek.de](http://www.schrammek.de)  
**Products:** Hautpflegeprodukte, Peelings  
**wish to export to:** I, MAL, RA, UA, ZA

### TANA Cosmetics

D-33602 Bielefeld, Germany  
**Contact:** Egypt-Wonder GmbH+Co.KG  
 Mr. Ronald Fortmann  
[info@tana-cosmetics.com](mailto:info@tana-cosmetics.com)  
[www.tana-cosmetics.com](http://www.tana-cosmetics.com)  
**Products:** Colour cosmetics, Cosmetic products for self tanning  
**wish to export to:** E, F, DK, S

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## Masthead Page

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