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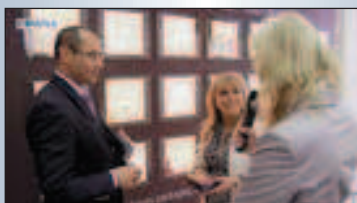
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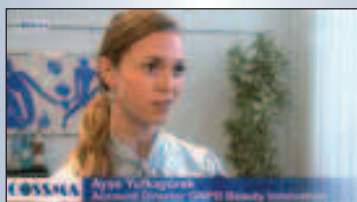


2. COSSMA VIP Summit: Visions for the future

Visions for the future of the COSSMA-VIP-Summit participants include further developments in nanotechnology, cream formulations without water, colour cosmetics without colour pigments or the identification of active molecules in natural ingredient blends. Regulation and legislation can also be a driver for innovation.



Andy Gatesy, Chairman and CEO, and **Dorien Bianco**, Marketing Manager, at Toly explain how the company is expanding its presence in China, India and South Korea. They present low-cost innovation and ecological friendly solutions like the use of lightweight plastics or the printing of mirror elements.



presents the mega-trends Mintel has identified for 2010, for example Turbo Beauty 4G. She also points out in which areas she sees the highest growth potential in the future.

COSSMA Download Tip

Background Information:

Functional fillers: Feel, Fill and Function

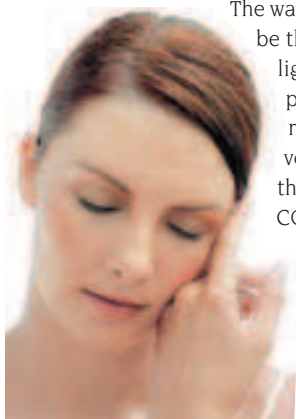


photo: Merck

The way that functional fillers can work real wonders and be the consumer's faithful ally at times of unmerciful light conditions or in the case of tired skin, is explained by Miriam Becker, Marketing Manager Cosmetics at Merck. In cosmetics formulations these versatile ingredients provide that "certain something", with real efficacy – both visible and invisible. COSSMA subscribers have access to a chart illustrating the properties and applications of different functional fillers.

Added value by way of a more pleasant skin feel together with optimised performance during application and use



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You will find **more than 1,000 useful additional items** to extend your knowledge and understanding: more information on the ingredients and finished products that we cover, market data and statistics, supplier listings, literature references, scientific articles, product formulations and useful base formulations. Take a look right now, at www.cossmma.com/downloads

Top-Downloads for March

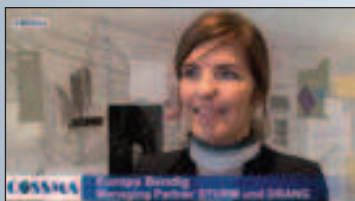
- **Product Information:**
SymMatrix® No. 112222 (Symrise)
- **Scientific Information:**
A cool approach to well-being with textiles (Cognis)
- **Literature References:**
A better way to create pink shades (Merck)
- **Market Data:**
German Detergent Market 2009 (IKW)
- **Formulations:**
Anti-Ageing Serum (Sederma)



photo: Nikolai Sorohin Fotalia.de

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www.cossmma.com/tv



is presenting cosmetics ingredients and cosmetics packaging in an intercultural context. She explains why it is so difficult to launch a really global product with the same packaging and ingredients world-wide.



presents the market development on the German personal care and cosmetics market 2009 and points out that the market for natural cosmetics reached a total turnover of ca. 675 Mio. Euros.



presents the company's latest innovations in the field of cosmetic packaging, including electronic components like light or heating systems



informs about Symrise's "Botanical" range. He presents different plant extracts, for example Neo Actipone® Organic Rooibos.



presents the company's latest innovations in the field of sustainable glass production. Although a high percentage of recycled material is used as a raw material, the result is a high-quality perfumery glass.



presents his company's clever new ideas for use with colour cosmetics.

Merck with new launches at In-Cosmetics



Discover new ways being ahead of competition by using innovative **RonaFlair™ functional fillers** and novel **Xirona®** and **Timiron® effect pigments**. They help creating cosmetic products with unique sensory and visual properties.

The latest news in **color trends for the Spring/Summer 2011** season will be presented by **make-up artist Luis Huber live at booth no. D14**.

Breathe life into your brand using **Merck's persuasive RonaCare® antiaging approach**, which comprises superior

Eusolex® sun protection concepts, topped off by extraordinary natural ingredients and a soon to come exceptional cyclic peptide active. Learn about the latest results from our **IR3535 insect repellent study**.

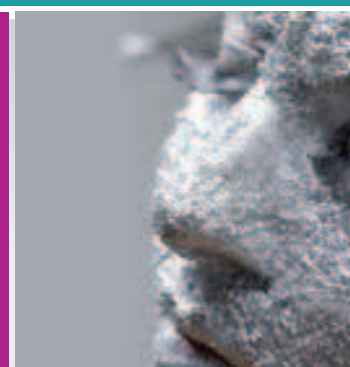
Read more at www.merck4cosmetics.com
or at www.cossmma.com/merck



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2010 booth
no. K40,

April 13-15, 2010
in Paris/France

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New

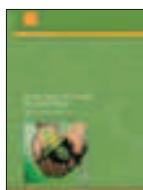


Lips of Luxury

In the French/English book „Lèvres de Luxe“ or „Lips of Luxury“ Jean-Marie Martin-Hattemberg describes the fascinating and multifaceted history of lipstick – from its origins to the present day. 168 pages, hard bound, € 29.80

GfK report

Shopper types for natural cosmetics



This extensive consumer type analysis is based on the findings of a GfK panel with 25,000 participants.

Full report in German, 96 pages:

€ 7,021. Full report in English: € 8,211.

Summary in German, 38 pages:

€ 2,975. Summary in English: € 4,165

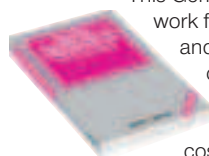
Kai Bester

Personal Care Compounds in the Environment



This book covers in detail which toxic chemicals are responsible for harming the environment. 244 pages, hard bound, € 129.00

Who and what



This German language reference work for 2009 is on CD-ROM and as a printed book, and contains detailed information on all of the important players in the cosmetics industry. With the supplementary marketing CD-ROM all of the data can be exported. 316 pages, paperback, standard version, € 166.00, marketing version with data export function, € 1,050.18

Charles Sell

Understanding fragrance Chemistry



This book covers the basics of organic chemistry as applicable to the fragrance business. 417 pages, hard bound, € 110.00

Johann W. Wiechers, PhD Skin Delivery Systems



In this handbook entitled “Science and Application of Skin Delivery Systems” expert contributions update the reader on the latest findings in this field.

511 pages, hard bound, € 239.00

ECV Blue List



This reference work for cosmetic ingredients, with CD-ROM, lists 8,000 cosmetic ingredients, including additives. 880 pages, with CD-ROM, € 168.00

Cheryl M. Burgess Cosmetic Dermatology



This book explains cosmetic treatments carried out by dermatologists and how the symptoms of skin ageing can be treated. 170 pages, 35 illustrations, 33 charts and tables, € 96.25

Fiedler

Encyclopaedia of Excipients



This 2-volume encyclopaedia contains more than 12,900 entries covering additives, as well as a list of the manufacturers. 2 volumes, 1,600 pages, hard bound, € 350.00

Andreas Reinhart Cosmetics Law



A German language practical handbook, “Cosmetics Law” presents the current legal position and explains some recent court decisions. 190 pages, paperback, € 36.00

Anthony J. O'Lennick

Silicones for Personal Care



In this publication Anthony J. O'Lennick offers an introduction to the basic chemistry of silicones and their application in cosmetics. 160 pages, paperback, € 159.00

Barbara B. Gilchrest,
Jean Krutmann

Skin Aging



This comprehensive technical book contains numerous expert contributions providing an extensive overview of current research into skin ageing. 216 pages, 72 illustrations, 24 tables, hard bound, € 106.95

2010

Fairs, conferences and seminars

When?	What?	Where?	Who?
13.-15.04.2010	In-Cosmetics	Paris, France	Reed Exhibitions nicole.houben@reedexpo.co.uk, www.in-cosmetics.com
14.04.2010	Basisseminar: Moderne Hautpflegemittel	Windhagen, Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
14.04.2010	Seminar: Kennzeichnung, Verpackung und Marketing von Kosmetika	Wiesbaden, Germany	Forum Institut für Management direktkontakt@forum-institut.de, www.forum-institut.de
15.04.2010	Aufbau-seminar: Moderne Hautpflegemittel	Windhagen, Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
15.-18.04.2010	Cosmopack	Bologna, Italy	SoGeCos sogecos@cosmoprof.it, www.cosmoprof.com
16.-19.04.2010	Cosmoprof	Bologna, Italy	SoGeCos sogecos@cosmoprof.it, www.cosmoprof.com
22.-23.04.2010	Sepawa PRP Fachtagung	Rapperswil, Switzerland	Sepawa e.V. vci@sofw.com, www.sofw.com
24.-25.04.2010	BEAUTY FORUM HUNGARY 2010 	Budapest, Hungary	Health and Beauty Business Media Kft. www.beauty-fairs.hu
24.-25.04.2010	Schönheit & Ästhetik	Munich, Germany	H & K Messe GmbH w.kniffka@hundkmesse.de, www.schoenheit-aesthetik-forum.de
26.-29.04.2010	World Congress on Particle Technology	Nuremberg, Germany	NürnbergMesse www.wptc6.org
27.-29.04.2010	Powtech Technopharm	Nuremberg, Germany	NürnbergMesse www.powtech.de
28.04.2010	GNPD Forum	Frankfurt a.M., Germany	Mintel GNPD fporte@intel.com, www.gnpd.com
28.04.2010	Seminar: Konservierung kosmetischer Mittel	Frankfurt a.M., Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
29.04.2010	Seminar: Naturkosmetik	Frankfurt a.M., Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
04.05.2010	Seminar: Lohnherstellungsverträge	Frankfurt a.M., Germany	cosmetic campus info@cosmetic-campus.de, www.cosmetic-campus.de
05.-07.05.2010	Forum Cosmeticum	Interlaken, Switzerland	Swiss SCC w.kehrle@swissccc.ch, www.swissccc.ch
06.05.2010	Icada-Fachtagung	Frankfurt a.M., Germany	mail@icada.eu, www.icada.eu
11.05.2010	GNPD Forum	Milan, Italy	Mintel GNPD fporte@intel.com, www.gnpd.com
Seminar: Kosmetikrecht	Hamburg, professionell	Behr's Verlag Germany	info@behrs.de, www.behrs.de
18.-19.05.2010	Welt der Handelsmarken	Amsterdam, Netherlands	PLMA International Council info@plma.nl, www.plmainternational.com
19.-20.05.2010	Luxe Pack New York	New York, USA	Idice SAS info@idice.fr, www.luxepack.com
19.-21.05.2010	Seminar: Fachenglisch für den Verpackungsbereich	Berlin Germany	Deutsches Verpackungsinstitut e.V. www.verpackungsakademie.de
20.05.2010	SCS Annual Scientific Symposium	London, Great Britain	Society of Cosmetic Scientists ifsc.scs@btconnect.com
25.-27.05.2010	FCE Cosmetique	São Paulo, Brazil	NürnbergMesse GmbH fcecsmetique@nm-brasil.com.br, www.fcecsmetique.com.br
26.05.2010	GNPD Forum	Barcelona, Spain	Mintel GNPD fporte@intel.com, www.gnpd.com
01.-04.06.2010	World Perfumery Congress	Cannes, France	World Perfumery Congress www.worldperfumerycongress.com
02.-03.06.2010	Anti-ageing skin care conference	London, Great Britain	Summit Events info@summit-events.com, www.summit-events.com
02.-03.06.2010	Pack & Gift	Paris, France	IDICE www.packandgift.com
03.-04.06.2010	SCC Annual Scientific Seminar	New York, USA	SCC - Society of Cosmetic Chemists scc@scconline.org, www.scconline.org
08.06.2010	GNPD Forum	London, Great Britain	Mintel GNPD fporte@intel.com, www.gnpd.com
09.-10.06.2010	Packaging Valley Days	Schwäbisch Hall, Germany	Packaging Valley Germany e.V. regine.rueeck@packaging-valley.com, www.packaging-valley-days.com



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Exfoliants

In this issue we bring you 24 formulations on the subject of masks, face packs and exfoliants submitted by 21 different ingredients suppliers. We also include our Top-3 selection of formulations for cleaners and detergents. For those readers with a particular interest, these formulations can be downloaded from our web site at www.cossma.com/download. The access codes for this month can be found on the Internet button on this page.

In May our focus will be on facial care. In June it will be the turn of formulations for natural cosmetics. All of the data have been assembled with the greatest care, however neither the editors nor the developers of these formulations can accept responsibility for their safety or accuracy.

Hair masks are well represented in our selection, and include the **Intensive Hairmask** from **Cognis**, the **Liposilt Hair Mask** from **Lipo Chemicals** and the **Hair Rescue ! Mask** from **S&D Chesham**. For the gourmets amongst „cosmeticoholics“ the following facial care formulations are sure to hit the bulls-eye: the **Fresh Avocado Mask** from **Merck**, the **Organic Exfoliating Cherry Jam** from **Laboratoires Expanscience** and the **Face Wash Peeling with Apple Herbasol Vinegar Extract PF** from **Cosmetochem**. And to be sure that the feet don't get neglected in the Spring, **Hallstar** proposes a **Smooth Protective Foot Cream Mask**.

The three favourite formulations for cleaners and detergents this month are the **Laundry Pretreater** from **Clariant**, the **Liquid Laundry Detergent** from **DuPont Tate & Lyle** and the **Sprayable Insect Repellent**, also from **Clariant**.

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Croda Chemicals Europe Ltd.

Contact: Cowick Hall, Snaith
Goole DN14 9AA; Großbritannien
www.croda.com/europe/pc
pc-europe@croda.com

Profile: Croda is one of the world's leading suppliers of speciality raw materials, combining functionality with a natural positioning to provide winning ingredients for the personal care industry. With a wide and diverse product range, Croda offers innovation supported by proven efficacy testing across all personal care market sectors.

Formulas: – Wisdom of the Orient Intensive Conditioning Mask
– Complexion Clearing Scrub
– Blemish Fade Concealer
– Skin Rescue Stretch Mark Cream
– Natural Repair & Protect Nappy Cream

Intensive Hairmask

Cognis

Face Wash Peeling with Apple Herbasol Vinegar Extract PF

Cosmetochem International AG

Moisturizing Facial Cream Exfoliator with Jojoba Butter Beads - E

Desert Whale Jojoba Company

Evening Cream with Anti-Aging Actives

Dow Corning

O/W Facial Mask

Evonik

Exfoliating Facial Mask

Greentech

Anti Wrinkle Day Cream with IBR-Snowflake

IBR Ltd

Body Polish Amazonia

IMPAG Import GmbH

All Natural Rich Body Butter

Inolex Chemical Company

Organic Exfoliating Cherry Jam

Lab. Expanscience

Purifying Foaming Gel

Laserson

Liposilt® Hair Mask

Lipo Chemicals

Fresh Avocado Mask

Merck

Purifying Mud Peel & Mask

Provital

Light & Smooth Conditioner

Rhodia

Hair Rescue ! Mask

S&D Chesham GmbH

Body Scrub

SACI-CFPA

Exfoliating Facial Cleaner for Problem Skin

Southern Cross Botanicals Pty Ltd

Purifying Mud Peel & Mask

The HallStar Company

Natural Hair Repair Conditioner

Zschimmer & Schwarz

Formulations for laundry care and detergents: Top 3 im April

Laundry Pretreater

Clariant

Liquid Laundry Detergent

DuPont Tate & Lyle

Sprayable Insect Repellent

Clariant

Kemiderm KMF

Liposomal verkapselter NMF

Nanolipo hGH

Liposomal verkapseltes Protein gegen Haarausfall

Nano Claire GY

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abalico

D-69469 Weinheim, Germany
Contact: Mr. Rüdiger Vogel
 info@abalico.de; www.abalico.de
Products: Cosmetic products for hand and nail
wish to export to: A, CH, F, E, GB

▶ **Age Attraction Kosmetik GmbH**

D-85591 Vaterstetten/München, Germany
Contact: Alexandra Kopold-Schütz
 info@age-attraction.de
 www.age-attraction.de
Products: MESO LASER Mesoporation & Impulse Laser + Meso-Ampullen + Wirkstoff-kosmetik
wish to export to: EU + Middle East+ worldwide

Beauty Line Consulting

D-76698 Ubstadt-Weiher, Germany
Contact: Janos Stegena
 info@belico.de
 www.belico.de
Products: skin and body Care products, private label, bulk
wish to export to: worldwide

beauty lumis GmbH

D- 80995 München, Germany
Contact: Angela Frommer
 a.frommer@beautylumis.com
 www.byonik.net
Products: 2-Frequenz-Simultan- Meso-Laser-and cosmetic products
wish to export to: worldwide

DR. BELTER COSMETIC GMBH

D-38106 Braunschweig, Germany
Contact: Carola Schmerbach
 COSMETIC@BELTER.de
 www.BELTER.de
Products: skin and body care cosmetics
wish to export to: worldwide

De Clars Swiss Advanced Cosmetology Leaf GmbH

CH-6004 Luzern, Switzerland
Contact: Judith Huber
 jhuber@declars.com
 www.declars.com
Products: Anti Aging Advanced Cosmetology
wish to export to: worldwide

Glory Nails

D-34123 Kassel, Germany
Contact: Sven Dowiasch
 Sven.dowiasch@glorynails.com
 www.glorynails-shop.com
Products: Cosmetic Products for Hands, Nails, Feet
wish to export to: worldwide

Dr. GRANDEL GmbH

D-86150 Augsburg, Germany
Contact: Mr. Jürgen Geisler
 geisler@grandel.de
 www.grandel.de
Products: Skin care products, Spa collection series
wish to export to: GB, PL, THAI, F, GUS

GERTRAUD GRUBER KOSMETIK GmbH & Co.

D-83700 Rottach-Egern/Tegernsee, Germany
Contact: Roland Schäfer
 rschaefer@gruber-kosmetik.de
 www.gertraudgruber.de
Products: Wirkstoffaktives holistisches Produkt- und Anwendungskonzept auf Natur-basis der 1. Beautyfarm Europas.
wish to export to: B, CH, E, GB, GUS, L, NL, PL, ROK

Ingeburg Praxis-Cosmetic GmbH

D-78229 Karlsruhe, Germany
Contact: Ms. Renate Karner
 r.karner@praxis-cosmetic.de
 www.praxis-cosmetic.de
Products: Skin and Body Care Cosmetics, Ampoules, Decorative cosmetics
wish to export to: EU + worldwide

Ionto-comed GmbH

D-76344 Eggenstein, Germany
Contact: Mrs. Annett Kühl
 sales@ionto.de
 www.ionto.com
Products: skincare, podiatry, medical equipment
wish to export to: worldwide

Klapp Cosmetics GmbH

D- 37235 Hessisch Lichtenau, Germany
Contact: Fernando Duarte
 f.duarte@klapp-cosmetics.com
 www.klapp-cosmetics.com
Products: Cosmetic products, SPA collection series
wish to export to: EU, S. America, Asia

NEOVITA COSMETICS

D-69256 Mauer, Germany
Contact: Karina Grimm
 IS@neovita.de
 www.neovita.de
Products: Premium Skin Care products for professionals
wish to export to: worldwide

Dr. med Christine Schrammek Kosmetik GmbH & Co. KG

D-45127 Essen, Germany
Contact: Birgit Schmitz
 b.schmitz@schrammek.de
 www.schrammek.de
Products: Hautpflegeprodukte, Peelings
wish to export to: I, MAL, RA, UA, ZA

STEHR COSMETICS AG

CH-6004 Luzern, Switzerland
Contact: Rolf Stehr
 stehr@stehrcosmetics.ch
 www.stehrcosmetics.ch
Products: organic skin care products; Permanent Make-up system; Make-up
wish to export to: worldwide

TANA Cosmetics

D-33602 Bielefeld, Germany
Contact: Egypt-Wonder GmbH+Co.KG
 Mr. Ronald Fortmann
 info@tana-cosmetics.com
 www.tana-cosmetics.com
Products: Colour cosmetics, Cosmetic products for self tanning
wish to export to: A, P, CZ, S, GB, E

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